

# Health and medical industries

Research. Develop. **Commercialise.**



# South Australia's ecosystem.

Here in South Australia we're proud to have fostered a strong relationship between government, industry and academia. Over time, these key relationships have cultivated a highly-skilled workforce, developed cutting-edge research, and delivered labour costs which are around 10 per cent below the Australian average. This competitive environment supports highly profitable investments and makes South Australia a place where your business can truly innovate and grow.

## Health and medical industries in our state

South Australia boasts one of the largest health science precincts in the southern hemisphere and has the track record, capability and ambition to continue its global leadership in the development and scaling of distinctive medical technologies.

Global health companies are choosing South Australia as their destination for research and development, clinical trials, manufacturing, and sales and marketing.

Adelaide BioMed City is the centrepiece of this fast-growing ecosystem. It brings together research, education, clinical care and business development in one central city location.

South Australia has internationally recognised capabilities and leadership in ageing well, with over six decades of experience in senior living and care delivery. Medical device manufacturers are choosing the Tonsley Innovation District as the ideal hi-tech manufacturing hub, which delivers a collaborative environment for start-ups, SMEs and global companies. Adelaide has also created a Living Laboratory, where companies capture the interactions of test subjects with products or services under controlled conditions.



## How we can support you

**The South Australian Government has a framework for providing assistance to industry through funds including:**

- A\$150 million  
**Regional Growth Fund**
- A\$100 million  
**Economic and Business Growth Fund**
- A\$28 million  
**Research, Commercialisation and Start Up Fund.**

In addition to this support, there is a A\$203 million Skilling South Australia fund to create an extra 20,800 apprenticeships and traineeships. This will help grow business, the economy and provide opportunities for young people in South Australia.

The South Australian Landing Pad is a program established to support eligible companies looking to make their first investment in South Australia. Up to A\$80,000 per eligible business case will be available.

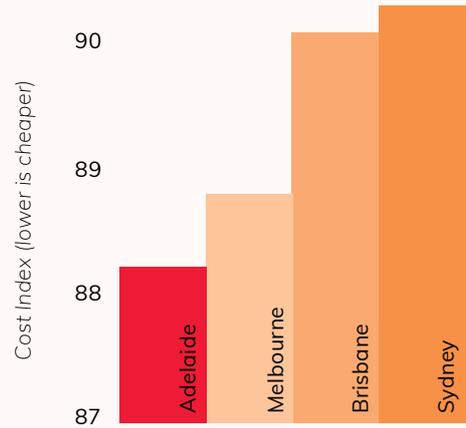
For local industry looking to grow, there is the South Australia Export Accelerator grant, an initiative to assist small to medium sized businesses in South Australia to grow in international markets and create jobs.

The Department for Trade, Tourism and Investment regularly leads both inbound and outbound trade missions – making sure industry connects globally.

# Why South Australia?



## Cheaper for business



Source: KPMG Competitive Alternatives 2016



## More people live inside this circle than outside

Take advantage of Australia's free trade agreements with India, Japan, Korea, Indonesia, Singapore, Malaysia, Thailand and China.



Global pharmaceutical manufacturers Pfizer and Mayne Pharma have established a presence in South Australia and have a 300-strong workforce.

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South Australia offers strong intellectual property protection, a fast-regulatory pathway for clinical trials and access to growing Asian markets. We also offer a cost-efficient business environment and easy access to research and development opportunities with local universities, hospitals and contract research organisations.

## Get in touch

South Australia's Department for Trade, Tourism and Investment has experienced professionals who understand your business requirements and priorities.

[www.dtti.sa.gov.au](http://www.dtti.sa.gov.au)

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